## BASS, BERRY & SIMS PLC

A PROFESSIONAL LIMITED LIABILITY COMPANY
ATTORNEYS AT LAW

OTHER OFFICES

R. DALE GRIMES TEL: (615) 742-6244 FAX: (615) 742-2744 dgrimes@bassberry.com AMSOUTH CENTER

315 DEADERICK STREET, SUITE 2700 SEP 12 PM 1 1 1 KNOXVILLE MEMPHIS

(615) 742-6200

www.bassberry.com

YHATTAGES LVITUDBKE

September 12, 2001

### VIA HAND DELIVERY

Mr. K. David Waddell Executive Secretary Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243-0505

Re: Petition of United Telephone Company to Change and Increase Certain Intrastate Rates and Charges So As to Permit It To Earn a Fair and Adequate Rate of Return on Its Property Used and Useful in Furnishing Telephone Service to Its Customers in Tennessee and To Adopt New and Realistic Depreciation Rates for Central Office Equipment.

Docket No. 01-00451

Dear Mr. Waddell:

Pursuant to and in compliance with the Pre-Hearing Officer's Order granting Agreed Motion and Amending Procedural Schedule dated September 7, 2001, on behalf of United Telephone Company, we are filing herewith the original and 13 copies of the following:

- 1. Supplemental Petition; and
- 2. Supplemental Testimony of Joe M. Enoch to support request for rate increases, and attached Exhibits 1 through 12.

Mr. K. David Waddell September 12, 2001 Page 2

Should you have any questions with respect to this filing, please do not hesitate to contact me.

Very truly yours,

R. Dale Grimes

### RDG/gci

Enclosures

Cc: J. Richard Collier, Esq. (w/ enclosures)

R. Terry Buckner, Esq. (w/ enclosures)

Vance L. Broemel, Esq. (w/ enclosures)

Joe Shirley, Esq. (w/ enclosures)

Gary Hotvedt, Esq. (w/ enclosures)

Mr. Herb Bivens (w/ enclosures)

Mr. Joe M. Enoch (w/ enclosures)

T.G. Pappas, Esq. (w/ enclosures)

### BEFORE THE TENNESSEE REGULATORY AUTHORITY

IN RE: PETITION OF THE UNITED TELEPHONE	)	
COMPANY TO CHANGE AND INCREASE	)	
CERTAIN INTRASATE RATES AND	)	
CHARGES SO AS TO PERMIT IT TO EARN A	)	
FAIR AND ADEQUATE RATE OF RETURN	)	Docket No. 01-00451
ON ITS PROPERTY USED AND USEFUL IN	)	
FURNISHING TELEPHONE SERVICE TO ITS	)	
CUSTOMERS IN TENNESSEE AND TO ADOPT	`)	
NEW AND REALISTIC DEPRECIATION RATES	S )	
FOR CENTRAL OFFICE EQUIPMENT	)	

### SUPPLEMENTAL PETITION

United Telephone Company (Company), the petitioner in the above styled matter heretofore filed a petition on May 22, 2001 seeking to change and increase certain intrastate rates and charges so as to permit it to earn a fair and adequate rate of return on the property used in furnishing telephone service to its customers and to change and adopt new depreciation rates. Since the filing of the petition, testimony and exhibits, the Company has responded to all data requests received. In responding to the data requests the Company has discovered a few errors in the testimony and exhibits and that some of the information that was used has changed since the filing of the petition. In order to correct errors newly discovered and to properly reflect changes that have occurred, the company is filing this Supplemental Petition and Supplemental Testimony and Revised Exhibits of Joe M.Enoch, its accounting witness, in support thereof:

1. The company would state that supplemental testimony of Joe M. Enoch and the Revised Exhibits 1-12 set out the errors that were discovered and the corrections made to

the original exhibits. The Revised Exhibits 1-12 are to be substituted for the Original Exhibits heretofore filed.

- 2. The Company would further state that: (a) with the changes and corrections made as explained in the Supplemental Testimony and Revised Exhibit 1-12; (b) the proposed filed tariffs; and (c) the corrected 2002 rate base of \$41,064,144.23 for the attrition year 2002, the proposed earned rate of return would be 5.915% instead of 4.85% as previously stated in the original petition. (See Revised Exhibit 1 to Supplemental Testimony of Joe M. Enoch) While this is still less than the fair rate of return proposed by the company of 6.740% it would not be as great a difference as originally represented in paragraph 12 of the original petition.
- 3. The Company avers that the foregoing changes and corrections as set out herein and in the Supplemental Testimony and Revised Exhibits and the Tariffs as originally filed are all necessary and proper and are designed to afford the Company the opportunity to more nearly approach achieving earnings that are fair and reasonable on its investments in Tennessee.
- 4. The Company further avers that the tariffs as filed and the return on equity and the overall rate of return that it has requested are all fair and reasonable and in the best interest of the Company and the customers it serves and therefore should be approved.

WHEREFORE, the Company requests that the Authority:

- 1. Accept the filing of this Supplemental Petition and the Supplemental Testimony and Revised Exhibits of its witness Joe M. Enoch.
- 2. That it grant the relief prayed for in the Original Petition and such other relief as may be required in light of the evidence to be produced at the hearing of this matter.

### This the 12 day of September, 2001.

UNITED TELEPHONE COMPANY

Herbert R. Bivens General Manager

T.G. Pappas, Esquire (2703) R. Dale Grimes, Esquire (6223) BASS, BERRY & SIMS PLC 315 Deadrick Street, Suite 2700 Nashville, Tn 37238-0002 (615) 742-6200

## STATE OF TENNESSEE COUNTY OF DAVIDSON

Herbert R. Bivens, makes oath that he is General Manager of United Telephone Company Petitioner herein; that he has read the foregoing Supplemental Petition and the contents thereof are true to the best of his knowledge, information and belief.

Terbert R. Bivens

Sworn to and subscribed before me

this 12 day of 2001.

TIOTADY DUDLYC

1-29-02

## SUPPLEMENTAL TESTIMONY TO SUPPORT REQUEST FOR RATE INCREASES UNITED TELEPHONE CO., INC.

- 1. Q. Mr. Enoch, you have previously submitted testimony and Exhibits in support of United Telephone Co. (Company) request for an increase in the basic service and service charge rates. Why are you offering supplemental testimony and revised Exhibits?
  - A. Subsequent to the preparation and submission of my testimony and Exhibits I became aware of several errors that I made in my preparation of the Exhibits. Some of the errors were brought to my attention by TRA staff. In preparing the revisions, I have tried to use more up to date information regarding the nature and timing of telephone plant additions.
- 2. Q. How would you like to discuss your revisions to the Exhibits?
  - A. I would like to start with Exhibit 12 and work to Exhibit 1. In this way the background information will be discussed first with the summary and conclusion last. If that is agreed I will continue beginning with Exhibit 12. I have changed the balance at the end of each year of the Unamortized Extraordinary Retirement at the bottom right of the Exhibit to reflect that the amortization of the Extraordinary Retirement would not begin until 2002. As you can see, the balance as of December 31, 2001 is still the amount of the calculated Extraordinary Retirement, \$3,210,761.62.
- 3. Q. Mr. Enoch, what is the next Exhibit that you have made changes?
  - A. I did not make any changes to Exhibit 11. However, there are changes to Exhibit 9 & 10 that are very important. The Company and I believed that the customer growth rate experienced in 2001 should be used to forecast Basic Area Revenue instead of the historical trend the Company had experienced during 1998 through 2000. The current economic conditions have slowed new customer growth slightly. Based on customer growth in 2001, access line growth was reduced to 45% of the original access line growth forecast. While the demand for new service has slowed some for the short term, the potential for growth still exists. It is the long term growth potential that is forcing the Company to continue with construction projects that will allow the Company to meet the new customer growth when it materializes. The updated access line information reduced the forecast Basic Area Revenue by approximately \$170,000 to \$2,630,465.
- 4. Q. Are there any other changes on Exhibit 10?
  - A. Yes, two other changes were to Exhibit 10. The first change was made to correct an error in the calculation of forecasted Service Order & Foreign List Revenue. I had inadvertently made an error in compiling the linkage on the spreadsheet which overstated the amount of revenue. The corrected forecast increase in Service Charge Revenue of \$180,629.50 as requested as a part of the case as detailed on Exhibit 11 is added to the revenue forecast of the existing Service Order & Foreign List revenue before the requested increase.

The second area that a change was deemed to be needed, was in regard to Switched Access – Intrastate Revenue. When the original Exhibits were filed, the Company believed that this revenue was going to actually decrease or level off due to changes that were anticipated in the industry. This access revenue was forecast for \$2,500,00 for 2002. The Company now believes that the leveling off of this revenue will occur as 2001 progresses into 2002. While there may be a decline in the access rates, this will be offset by the growth in usage resulting in a flattening of the revenue. The 2002 Switched Access – Intrastate is forecast at the same level as the 2001 annualized revenue based on the first five months of 2001. All of the revised revenues were carried forward to the Summary on Exhibit 6.

- **5. Q.** Did you make any changes to your Exhibits 7 and 8 regarding income and other operating Taxes?
  - A. Yes, Exhibit 7 was changed to correct the calculation of the franchise tax. Exhibit 8 was changed to update the Operating Expenses for changes made to some of the expense accounts that staff questioned and to use a different tax rate to calculate Federal Income Tax Expense. These changes carry forward to Exhibit 5 in the calculation of Net Operating Income.
- 6. Q. Did you make any other changes to Exhibit 6, other than the changes brought forward from Exhibit 10?
  - A. On exhibit 6, Long Distance Revenue Service was changed to reflect the annualization of the 2001 balances through May 31, 2001. This results in a negative revenue total of \$112,110. The forecast of uncollectible accounts was updated to reflect the new revenue totals.
- 7. Q. Besides the previously discussed error corrections and changes, would you like to bring any other changes to our attention?
  - A. Yes, one area of expense was questioned by the staff that needed clarification. Under Customer Operation Expense, the expense account, Customer Operation Expense/LM Berry was forecast too high. The Company had paid two years within the year 2000 and I assumed that the increase was due to increased fees by the phone book company. The Company believes that approximately \$80,000 is a fair level of expense for 2001 and 2002. The Company has just recently determined that another account under Customer Operation Expense is going to increase due to changes by BellSouth. Payments to BellSouth charged to account # 6622.3000 will increase from the present range of \$700 per month to approximately \$9,000, an increase of \$100,000 in 2002. BellSouth and the Company negotiated a phase in of the increase from July, 2001 at \$2,000 with an additional \$1,000 per month until in January, 2002 the charge should be \$9,000.
- 8. Q. Did you make any changes that affected depreciation expense?
  - A. In formulating responses to staff requests for information, we determined that more plant closings were going to be Central Office Equipment and less in Outside Plant. The timing and amount of these differences were used to correct the previous forecast information. The changes increased depreciation expense since, COE has a higher percentage depreciation rate as compared to Outside Plant or Buildings. However, depreciation expense is decreased from the original exhibits due to removing the depreciation estimated on the previously unclassified Construction in Progress amounts. Rather than lose the impact of the depreciation on the construction projects, the Company forecast the dates of closing for the various plant related construction projects. Depreciation was calculated on the revised plant account totals using the requested rates.
- 9. Q. What changes were made to Exhibit 4?
  - A. The only change made to Exhibit 4 was to reflect the Federal Tax Rate at 34% rather than 35%.
- 10. Q. Did you make any changes to Exhibit 3?

- **A.** Yes, an allowance for the debt to finance the construction was added in the amount of \$9,000,000 at 6.25%. This lowered slightly the calculated cost of capital to 6.740% from the previous calculation of 6.845%.
- 11. **Q.** Exhibit 2 details your forecast of Rate Base, discuss your changes regarding this Exhibit.
  - A. The staff brought to my attention the need to include Deferred Unamortized ITC to the Rate Base calculation. Therefore, I added \$95, 076 and \$68,468 to the deductions from Rate Base for the years 2001 and 2002 respectively.

Changes made to plant accounts impacted the amounts on line 1, Utility Plant in Service including CWIP. These changes resulted in a decrease on line 1 of approximately \$200,000 for 2002 and \$500,000 for 2001. The original Exhibits reflected plant and the related accumulated depreciation balance as of the end of the year for 2001 and 2002 rather than an average balance for the year. Both lines have been corrected to reflect an average balance for the year 2001 and 2002. Line 2, Unamortized Extraordinary Retirement, was updated for the changes made to Exhibit 12 as discussed previously.

The most significant change is on line 6, Accumulated Depreciation. I had previously included the Extraordinary Retirement adjustment in as of December 31, 2000, which raised the balance for the year 2001. I did not include the Extraordinary Retirement amount in the calculation of the average Accumulated Depreciation for 2001. The Extraordinary Retirement adjustment was included in the forecast for 2002.

The Accumulated Deferred Taxes (ADT) has been changed to reflect the changes in depreciation and assumed tax rates. The previous ADT was calculated to include an allowance of the Tennessee Excise Tax at 6%.

With the changes made to plant, the accumulated depreciation, unamortized extraordinary retirement and accumulated deferred taxes, the Rate Base for 2002 has been increased from \$38,546,378 to \$41,064,144.

- 12. **Q.** With all the changes that have been made to your Exhibits, what is the impact when they are summarized and brought forward to Exhibit 1?
  - A. As a result of the changes to the elements of the Rate Base, Operating Income and the slight adjustment to the calculated Fair Rate of Return, the Company can still justify the request for the small change in Basic Area Revenue rates, the elimination of the customer credit and the increases in the service order fees. I believe that the depreciation rate changes requested are within reasonable estimated useful life terms for those asset classes. I still believe that it is reasonable that the Extraordinary Retirement adjustment be allowed to be made and amortized over a ten year period.

In summary, the Operating Income of \$2,429,068 calculates a Earned Rate of Return of 5.915% as compared to the calculated Fair Rate of Return of 6.740%.

- 13. Q. Does this conclude your testimony?
  - A. Yes.

### STATE OF TENNESSEE

### COUNTY OF DYER

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Joe M. Enoch, who, being by me first duly sworn deposed and said that:

He is appearing as a witness on behalf of United Telephone Company before the Tennessee Regulatory Authority, and if present before the Authority and duly sworn, his testimony would set forth in the foregoing three pages.

Joe M. Engch

Sworn to and subscribed before me This // \_\_\_\_day of \_\_\_\_\_,2001.

My Commission expires:

Nøtary Public

**EXHIBIT 1 - REVISED** 

Results of Operations and (Revenue Deficiency) Revenue Excess

United Telephone Company, Inc. For the Years Ending December 31, 2001and 2002 (Present Rates) and 2002 (Proposed Rates)

nd 2004	nd 2002 (Proposed Kates)				Proposed	
<u></u>		Pre	Present Rates	tes	Rates	
S S		2001		2002	2002	
-	Rate Base	\$ 37,682,674.14		\$ 41,064,144.23	\$ 41,064,144.23	
7	Operating Income	2,010,079	و ق	1,907,180	2,429,068	
ო	Earned Rate of Return	5.334%	%	4.644%	5.915%	
4	Fair Rate of Return	6.740%	%(	6.740%	6.740%	
2	Required Operating Income	\$ 2,539,670	0	2,767,568	\$ 2,767,568	
9	Operating Income (Deficiency) Excess	\$ (529,590)	\$ (06	(860,388)	\$ (338,500)	
7	Gross Revenue Conversion Factor	0.613087966	99	0.613087966	0.613087966	
8	Revenue (Deficiency) Excess	\$ (863,808.	(2)	(863,808.15) \$ (1,403,367.32)	\$ (552,123.18)	

**EXHIBIT 2 - REVISED** 

Rate Base Forecast United Telephone Company, Inc. For the Years Ending December 31, 2001 and 2002

2002	55,854,613	3,050,224	300,000	350,000	59,554,837	13,635,068	4,779,657	68,468	7,500	18,490,693	41,064,144
	↔	છ	↔	8	ઝ	↔	<del>63</del>	↔	8	ક્ક	ક
2001	49,375,928	3,210,762	300,000	325,000	53,211,690	11,095,477	4,330,561	92,076	7,901	15,529,015	37,682,674
	↔	<del>\$</del>	<del>⇔</del>	\$	\$	₩	₩	↔	ક્ક	ક્ક	မှ
	Utility Plant in Service Including CWIP	Unamortized Extraordinary Retirement	Materials and Supplies	Working Capital	Total Additions	Accumulated Depreciation	Accumulated Deferred Taxes	Deferred Unamortized ITC	Customer Deposits	Total Deductions	Rate Base
Line No.	-	7	က	4	5	9	^	-	æ	თ	10

**EXHIBIT 3 - REVISED** 

Cost of Capital United Telephone Company, Inc. For the Years Ending December 31, 2001-2002

Weighted	Cost	0.007%	1.141%	2.754%	1.106%	1.732%	6.740%
	Cost	2.000%	2.000%	6.250%	6.250%	11.500%	
	Ratio	0.373%	22.813%	44.063%	17.689%	15.062%	100.000%
		I ong Term Debt	Long Term Debt	Long Term Debt	,	Common Stock	Total
ine	No.	+	۰ -	1 K	,	4	2

# **EXHIBIT 4 - REVISED**

Revenue Conversion Factor United Telephone Company, Inc. For the Years Ending December 31, 2001-2002

Balance	1.000000	0.011786	0.988214	0.059293	0.928921	0.315833	0.613088
Amount		0.011786 A		0.060000		0.340000	
	Operating Revenues	Uncollectible Ratio	Balance	State Excise tax	Balance	Federal Inome Tax	Revenue Conversion Factor
No.	<del>-</del>	7	က	4	2	9	7

Average of 1998 & 1999 uncollectible expense to total revenue before uncollectible expense

# EXHIBIT 5 - REVISED

Comparative Income Statements
United Telephone Company, Inc.
For the Years Ending December 31, 2001-2002

1 1110	I file Teals Eliquis December of the Foot and			Proposed
92.		Present Rates	Rates	Rates
No G		2001	2002	2002
-	Total Revenues	9,256,709	9,983,266	11,142,039
2	Plant Specific	1,470,587	1,609,718	1,609,718
က	Plant Non-Specific(Excluding Depreciation)	363,845	391,629	391,629
4	Customer Operations	992,077	1,131,974	1,131,974
5	Corporate Operations	1,032,110	1,110,259	1,110,259
9	Depreciation and Amortization Expense	2,431,534	2,855,886	3,173,448
7	Taxes Other Than Income	775,289	829,200	829,200
œ	Operating Income Taxes	181,189	147,420	466,744
6	Total Operating Expense	7,246,630	8,076,086	8,712,971
10	Net Operating Income for Return	2,010,079	1,907,180	2,429,068

**EXHIBIT 6 - REVISED** 

United Telephone Company, Inc. For the Years Ending December 31, 2001-2002 Under Present and Proposed Rates Comparative Operating Revenue

<u>ت</u> ا		Present Rates	Rates	Proposed Rates
		2001	2002	2002
	Local Service Revenue	2,713,441	2,926,755	4,085,528
	Network Access Service	5,872,010	6,589,406	6,589,406
	Long Distance Network Service	15,000	(112,110)	(112,110)
	Miscellaneous Revenue	784,513	720,237	720,237
	Uncollectible Expense	(128,255)	(141,022)	(141,022)
	Total Operating Revenues	9,256,709	9,983,266	11,142,039

## EXHIBIT 7 - REVISED

Taxes Other Than Income Taxes
United Telephone Company, Inc.
For the Years Ending December 31, 2001 and 2002

2002	\$ 673,111.68	\$ 144,088.19		12,000.00	\$ 829,199.87
2001	639,840.00	123,448.50		12,000.00	775,288.50
	₩	↔			₩
	Property Taxes	Franchise Tax	Other General Taxes	TRA Inspection Fee	Total Taxes Other Than Income Taxes
Line No.	•	2	က	4	5

\$ 174,852.85 \$ 2,122,846.33 \$ 54,428,621.46 \$ 545,582.19 300,000.00	63,373.91	\$ 57,635,276.74	\$ 144,088.19
\$ 174,852.85 \$ 2,122,846.33 \$ 46,175,763.77 \$ 545,582.19 300,000.00	60,356.10	\$ 49,379,401.24	\$ 123,448.50
Eranchise Tax Land Buildings Equipment Autos Inventories	Rents		Franchise tax @ .25/\$100

**EXHIBIT 8 - REVISED** 

Excise and Income Taxes
United Telephone Company, Inc.
For the Years Ending December 31, 2001 and 2002

													11
Proposed Rates	2002	11,142,039	1,609,718	1,131,974	1,110,259 3,173,448 829,200	2,895,812	1,666,244	1,229,568	9.00%	73,774	1,229,568	1,155,794 34%	392,970
Ω.					ss ss						./		↔
S	2002	9,983,266	1,609,718	1,131,974	1,110,259 2,855,886 829,200	2,054,601	1,666,244	388,357	8.00%	23,301	388,357 23,301	365,056 34%	124,119
t Rate					<del>\$\</del> \$								↔
Present Rates	2001	9,256,709	1,470,587	363,643 992,077	1,032,110 2,431,534 775,289	2,191,268	1,713,952	477,316	9.00%	28,639	477,316 28,639	448,677 34%	152,550
					မှာ မှာ								↔
	1 1	1			0, 0,	i			ı	11	ı	ı	11
		Total Revenues	Plant Specific	Plant Non-Specific(Excluding Depreciation) Customer Operations	ortization Expense	Net Operating Income before Excise and Income Taxes	Interest Expense	Pre-tax Book Income	Excise Taxable Income Excise Tax Rate	Excise Tax	Pre-tax Book Income Excise Tax	Federal income Tax Taxable Income Federal Income Tax Rate	Federal Income Tax Expense

Forecast of Basic Area Revenue Under Proposed Rates United Telephone Co...Inc.
For the Years Ending December 31 2001 and 2002

																																											See note below	
PROPOSED	RATES	Year 2002	Amount	31,203.87	25,457.99	37,878.28	13,252.41	6,796.28	23 162 66	4 325 44	4,020.1	00.340.00	23,754.00	7,793.35	178,574.12		4 600 43	3.256.10	9,500.10	0,000,0	0,000.01	20003	600.03	4 036 85	2 485 18	410.60	1 3.00	27,250.74		2.312.32	4,694.70	1,203.32	1,626.88	748.69	610.68		535.81	1,648,14	•		13,380.55	219,205.40		
	RATES	Year 2002	Amount	21 170 47	22,263.76	37,878.28	8,023.70	4 610 98	15 714 86	2,414.00	2,010.00	3,35/.93	19,835.70	5,287.45	140,861.78			10.808.7	67.176,2	7,045.40	/A.670,1	04000	1,473.16	308.30	048.840 4 404.04	0,000,00	503.03	19,076.45		1 743 14	4.231.02	1,203.32	1,092.02	564.40	460.36		403.92	1 394 58			11,092.75	171.030.98	2,052,371.79	
	PRESENT RATES	Year 2001	Monthly	20 333 02	21.273.35	36,193,25	7.864.18	4 508 44	46 236 31	10,000,01	2,524.03	3,237.36	19,463.55	5,169.71	135,803.80			2,852.31	\$5017'Z	0,705.13	1,592.38	518.50	1,431.85	346.80	610.37	1,746.01	247.87	18,390.86		4 601 71	4 062 67	1,155,44	1.066.83	536.45	447.45		379.31	1362.57	0.700		10,702.45	164 897 10	1,978,765.22	
	l	access lines	2002	25.6.2	1632	7777	196	553	500	800	316	406	1928	634	13649		;	777	113	339	123	4	111	28	S ?	<u> </u>	20	1160		,	4.1	2 %	45	23	3 2	9 0	, <u>†</u>	: 7	5	•	380	15.180	2	
		revised estimate of access lines	2001	2464	1562	2658	887	<b>T</b>	600	1835	304	390	1891	619	13203			215	108	322	120	40	108	27	47	115	19	1121		Š	2 ;	<u>*</u> 6	44	55	3 ₽	9 0	- ¥	2 9	S 6	>	367	14601	14091	
PROPOSED	RATES	Year 2002	Monthly	Amount	27,530,06	40.082.18	40,803.10	CB:C7/'C1	07.860,7	24,469.48	4,602.26	5,266.50	24,842.68	8,104.66	190 147 87			4,942.00	3,493.62	8,969.74	3,218.32	964.25	2,470.83	176.07	1,151.12	2,587.71	460.96	29,034.62			2,437.38	5,037.10	1,291.10	20.180,1	BC.B.79	042.07	00.00	20.450	1,716.14	00.00	14,245.33	00 200	\$233,427.82 \$2,801,133.86	
	Si	Year 2002	Monthly	Amount	22,762.56	7,000.74	40,983.18	8,309.18	4,789.70	16,601.48	2,786.45	3,573.09	20.848.68	5,498.66	160 241 84	15.15.1	_	3,097.67	2,544.27	7,559.40	1,700.24	604.45	1,548.88	410.00	721.60	1,863.54	288.96	20,339.31			1,837.41	4,539.66	0.020.0	61.012,2	1,250.77	60.00		896.88	2,904.24	•	15966.29		186,547.45	
	PRESENT RATES	Υe	Access	Lines	2795	900	3072	200	283	2028	¥	440	2039	999	44700	70/41		238	124	367	129	46	119	35	24	124	23	1259			1.1	129		φ (		. •	0	9	\$	0	1.1		16452	_
	PRES	Year 2001	thiy	Amount	20,901.66	21,887.83	37,238.68	7,954.70	4,561.82	15,538.04	2,577.51	3,305,17	10 700 46	5,237.02	00 000	80:100/801		2,905.30	2,334.60	6,836,44	1,616,71	544.44	1,457.09	360.00	633.60	1,772.24	255.36	18,815.77			1,723.14	4,165.55	1.184.70	1 083.13	563.29	455.34	00.0	393.75	1,380.98	00:0	10,949.88		\$168,767.54 \$2,025,210.46	
		Yes	Access	Lines	2589	99	2808	962	552	1906	317	406	1055	635	0000	13/80		223	114	338	124	4	112	58	ଝ	118	8	1171			73	118	35	45	52	19	0	17	5	0	38		15345	
g		Year 2000	_	Lines	2354	96	2535	853	529	1776	294	377	40.30	98		17.17		209	104	308	117	37	105	25	4	112	8	1080			88	109	31	43	21	18	0	15	48	0	354		14156	
TODOS EL CAL	3007 DUB	<u>\</u>	Proposed	Rate	12.44	15.94	13.94	13.94	12.44	12 44	13.04	12.44		12.44		158,631.18 169,104.68		21 44	29 44	25.44	25.44	21 44	21 44	25.44	2144	21 44	21.44	25.791.20			32.50									32.50	12,673.00			
anun enu	ber 31 200		Present	Rate	5. 4.	15.94	15.94	10.44	10.44	10 44	10.44	4.0		10. 14. 14.		58,631.18		17 44	25.44	25.44	17.44	17 44	17.44	17 44	17 44	10.44	17.44	22 363 20	24:000		28.50	40.50	40.50	28.50	28.50	28.50	28.50	28.50	31.50	28.50	11.916.00			
Co. Inc.	ng Decem		Credit		-2.00	-5.00	-5.00	-5.00	-2.00	000	200	20.00	9.7	9 6 7 7		_		8	8	4	8 8	3 8	3 8	3 8	3 8	9	1 4				4.00	9.	4.0	4.00	9.7	4.8	4.00	4.8	4	8.8			ate	}
Forecast of Basic Area Revenue Under Froboseu rates United Telephone Co., Inc.	For the Years Ending December 31 2001 and 2004		Resident Lines		Chapel Hill	Notensville 941	Nolensville 776	College Grove	Belfast	Unionvilla	Controlle 222	FOSTEININE 233	FOSIEIVINE 43/	Estill Springs Flat Creek		:	Business Lines	1000040	Alabaniilo 044	NOIGHBANG 041	Noiensville 110	College Grove	Bertast	Contonville	Fosterville 437	Cottal Springs	Esul Spirings Flat Creek			Key/PBX Lines	Chapel Hill	Notensville 941	Noiensville 776	College Grove	Belfast	Unionville	Fosterville 233	Fosterville 437	Fstill Spongs	Flat Creek			ated less I beginned	

Note: The additional annual basic revenues for year 2002 under the filed taniffs would produce \$578,093 additional revenue as forecasted.

## EXHIBIT 10- REVISED

INITED TELEPHONE COMPANY, INC.

UNITED TELEPHONE COMPANY, INC. REVENUE FORECAST FOR THE YEARS 2001 AND 2002 (PRESENT RATES)	2001 AND 200	2 (PRESENT F	(ATES)	
AND 2002 (PROPOSED RALES)	OPER	OPERATIONS FORECAST PRO	AST PROPOSED	
	PRESENT RATES	RATES	RATES	
	2001	2002	2002	
REVENUES LOCAL REVENUES				
BASIC AREA REVENUE	1,978,765	2,052,372	2,630,465	
LOCAL ACCESS	(3/3,8/9)	(400,031)	1 052,825	
OPTIONAL EXTENDED AREA REVENUE OBTIONAL DEVENUE - VOICE MAIL	61.655	690'220'.	690,77	
SERVICE ORDERS STATES	131,400	144,540	325,170	
OTHER LOCAL REVENUES TOTAL LOCAL REVENUES	2,713,441	2,926,755	4,085,528	
ACCESS REVENUES			4	
NETWORK ACCESS - INTERSTATE	644,000	682,640	682,640	
ACCESS REVENUE - PAYPHONE	2,004	2,204	2,204	
SWITCHED ACCESS - INTERSTATE	2,566,132	2,617,455	2,617,455	
SPECIAL ACCESS - INTERSTATE	125,745	137,062	137,062	
SWITCHED ACCESS - INTRASTATE	2,920,882	2,921,000	2,921,000	
SPECIAL ACCESS - INTRASTATE	210,133	229,045	229,045	
TOTAL ACCESS REVENUES	6,468,896	6,589,406	6,589,406	
LONG DISTANCE REVENUES	(112,110)	(112,110)	(112,110)	
MISCELLANEOUS REVENUES			1	
DIRECTORY REVENUE	28,850	29,427	29,427	
CABLE 1V	70,865	74,408	74,408	
NECO - INTERSTATE	18,912	19,858	19,858	
CARRIER B&C INTERSTATE	144,047	146,928	146,928	
CARRIER B&C INTRASTATE	440,800	449,616	449,616	
TOTAL MISCELLANEOUS REVENUE	703,474	720,237	720,237	
UNCOLLECTIBLE REVENUE	(128,255)	(141,022)	(141,022)	
TOTAL OPERATING REVENUE	9,645,446	9,983,266	11,142,039	

# **EXHIBIT 11 - REVISED**

Forecast of Service Charge Revenue Under Proposed Rates United Telephone Co., Inc.

Revenue	Increase	151,753.00 18,963.00 15,015.00 130,080.00 75,150.00 9,087.50 6,250.00 413,678.50 180,629.50
Proposed	Revenue	•
Prop	Rate	49.00 49.00 38.50 30.00 30.00 12.50
Current	Revenue	78,973.50 9,868.50 11,505.00 75,880.00 4,305.00 43,837.50 6,179.50 2,500.00 233,049.00
Cur	Rate	25.50 25.50 29.50 17.50 17.50 17.50 8.50
	Quantity	3097 387 390 4336 246 2505 727
	Type of Order	Installation Outside Move Install Jacks Add Feature Number Change Reconnect Add Calling Plan Return Check

	12.50	17.50	19.00	38.50
harge Items	8.50	9.00	8.00	29.50
Components of Service Charge Items	Service Order Charge	CO Line Charge	Premise Visit Charge	Install Jacks

## EXHIBIT 12 - REVISED

VAPACIONATY	RETIREMENT	111,989.72 128,189.86	244,163.17 118,355.32 107,781.40 780,818.24 18,796.33	102,464.60 8,530.59 13,202.23 95,593.05 82,276.19 73,926.91 455,849.07 157,594.94 73,449.91 358,687.92 66,731.90 114,162.14 98,198.13	3,210,761.62		3,210,761.62 2,889,685.46 2,568,609.29
	DEPRECIATION EX	35,365.17 40,481.01	82,841.07 40,156.27 36,568.69 264,920.48 6,377.33	48,218.63 4,014.39 6,212.81 44,984.96 38,718.21 34,789.14 214,517.21 74,162.32 34,564.67 168,794.32 31,403.25 53,723.36 46,210.88	1,307,024.17		
	DEPRECIATION D	0.003333333	0.00333333 0.003333333 0.003333333 0.0033333333	0.003333333 0.003333333 0.003333333 0.003333333 0.003333333 0.003333333 0.003333333 0.003333333 0.003333333 0.003333333			
MONTHS	IN DE SERVICE	72	76 76 76 76	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9			
	AMOUNT RETIRED	147,354.89 168,670.87	327,004.24 158,511.59 144,350.09 1,045,738.72 25,173.66	150,683.23 12,544.98 19,415.04 140,578.01 120,994.40 108,716.05 670,366.28 231,757.26 108,014.58 527,482.24 98,135.15 167,885.50 144,409.01	4,517,785.79		
ARY RETIREMENTS INY, INC.	# TNEOCOA	JULY, 1998 2212.1200 2212.1300	NOVEMBER, 1998 2212.1000 2212.1200 2212.1300 2212.3000 2212.5000	JUNE, 2000 2212.1100 2212.1300 2212.1300 2212.1400 2212.1400 2212.1500 2212.3000 2212.3000 2212.3000 2212.3000 2212.3000 2212.3000			TIZED RETIREMENT: 12/31/01 12/31/02
ANALYSIS OF EXTRAORDINARY RETIREMENTS UNITED TELEPHONE COMPANY, INC.		CONCORD HICKORY DOWNS	NOLENSVILLE CONCORD HICKORY DOWNS CHAPEL HILL ESTILL SPRINGS	BELFAST CONCORF HICKORY DOWNS GILES DEER POINT CANEY SPRINGS CHAPEL HILL CHAPEL FOSTERVILLE FOSTERVILLE FLAT CREEK		ANNUAL AMORTIZATION	BALANCE OF UNAMORTIZED RETIREMENT: 12/31/01 12/31/02